

### EVANS & ASSOCIATES



Business Personal Property Reviews

**Empowering Counties** 



#### **Providing Solutions**

- LOCATING NEW AND UNLISTED BUSINESSES
- BILLING THAT FITS YOUR COUNTY'S FISCAL CALENDAR
- CREATING POSITIVE TAXPAYER
   RELATIONSHIPS
- PROVIDING AFFORDABLE FEES FOR ALL
   ACCOUNT TYPES
- PROVIDING TIMELY PERSONAL ASSISTANCE
- UNDERSTANDING A WIDE RANGE OF BUSINESS TYPES
- VALUING ASSETS OF CHRONIC NON-LISTERS



## An Audit *Program* that <u>works</u> for you! An Audit *Partner* that works <u>for</u> you!

... not the other way around.

E&A maintains a **high level of satisfaction** among our clients by providing a personal touch as we serve a county or interact with a taxpayer. Our team enjoys becoming a friend as well as a resource. You and your business taxpayers will appreciate the one-on-one meetings to discuss their business audit. This adds a dimension of service that a desk audit can't provide.

E&A brings an **administrative perspective** as compared to a strictly accounting perspective to our audit philosophy. Our consulting audit approach for appraising business personal property looks for *material compliance*, not strict compliance. We consider a very high non-compliance rate to be abnormal. Our experience leads us to believe that you and your capable staff are doing a great job.

The counties we work with on a day-to-day basis will be very complementary of the services we provide. Your contract is significant to us, and you will get the attention you deserve and expect.

#### "Our approach looks for material compliance"

Although we discover significant unreported and under reported value, we often recommend that the **smaller variances be considered** *immaterial*.

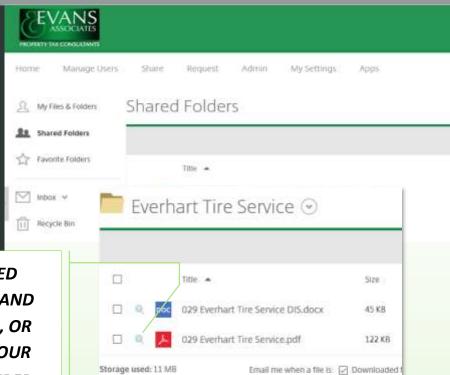
We think the smaller variances are very useful as a learning tool for educating the business taxpayer, improving future compliance, and producing a positive public relations experience between the county and taxpayer.

We consider **taxpayer education** as one of the most valuable services we offer. During the audit process, we talk extensively with the business owners and controllers. The non-taxation of smaller variances allows us to teach them while generating significant good will towards the county.

Bringing EQUITY and EDUCATION into the tax base of your county.

#### EVANS & ASSOCIATES SHAREFILE<sup>R</sup>

Along with excellent customer support, E&A utilizes the secure yet accessible Citrix Sharefile<sup>R</sup>. All client counties have access to their completed audits with a few clicks of the mouse!



<u>DOWNLOAD</u> YOUR COMPLETED

AUDIT LETTERS, WORKSHEETS, AND

OTHER TAXPAYER DOCUMENTS, OR

SIMPLY <u>VIEW</u> ITEMS TO KEEP YOUR

COUNTY'S NETWORK UNCLUTTERED.

MOBILE APPS ARE AVAILABLE
ON OUR WEBSITE!

Go to www.evans-nc.com



Find the answers you're looking for on *any* device in *any* place.

What Sharefile<sup>R</sup> offers our clients

Convenience

Log on through our website at www.evans-nc.com

Security

Citrix offers the highest level of cloud based protection.

Accessibility

Easily access information when you need it!

#### OUR PLEDGE:

SHAREFILE<sup>R</sup> IS AN EXCELLENT TOOL TO BE USED AT YOUR DISPOSAL, BUT IT SHALL NOT REPLACE THE EXCEPTIONAL ONE-ON-ONE CUSTOMER SERVICE THAT YOU HAVE COME TO ENJOY FROM OUR COURTEOUS STAFF.

PHIL EVANS

FOUNDER AND PRESIDENT

# We enjoy being part of your team!





**Empowering Counties** 

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